



Newsletter

The Edmac Team hopes your Year is off to a great Start!

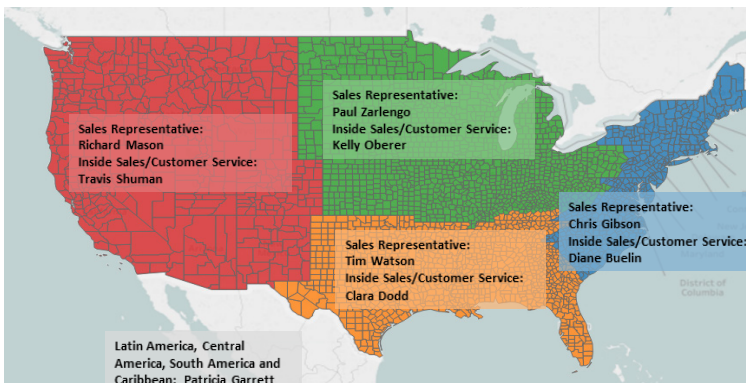
Hello and welcome to 2019. My name is Andy Bardsley and I am the new GM here at Edmac Compressor Parts. I have been involved with Industrial distribution for over 20 years prior to this opportunity and I am excited by what I see here. Edmac is a fast-growing, dynamic company with one of the most customer focused, knowledgeable, and dedicated teams I have ever seen. Our goal is to continue to focus on our customers and to be the best partner we can to compressor and vacuum service providers. As we continue to grow, we will continue to add products to our portfolio and industry experts to our team to maintain our leadership position in the market.

As part of our journey, we have decided to begin this regular newsletter to update you on some of the improvements we are making to Edmac. Over the course of the year, we will introduce you, in more detail, to the members of our team. To update you on some the recent progress:

We recently implemented a new regional sales/support structure to better connect with our customers. This organizes our teams into the same regions that our customers operate in by adding both inside and field based support.

We added 2 very experienced regional sales representatives to the team who will improve our response time and our overall team knowledge. Chris Gibson (East region) and Richard Mason (West region) started with Edmac at the end of 2018.

We restructured and strengthened our purchasing team by adding Martin Smith and organized the team to focus on our core products.



News

- We are now offering Centrifugal parts to our customers! Go check out the website at <https://www.edmac.com/centrifugal> for more information and be on the lookout for our new Centrifugal parts.
- For basic information regarding our website, please visit our FAQs section to learn more. If you have a question that is not answered there please give our sales team a call at **800-866-2959** or email parts@edmac.com
- Check out our social media pages on **Facebook** and **LinkedIn** to stay up to date on what is going on with Edmac.



Our team has over **240** combined years of industry experience!

We have used our vast Industry knowledge to create one of the largest databases of compressor and vacuum parts which is available at www.edmac.com. We offer both OEM and aftermarket parts in addition to price and availability as well as info and tracking numbers for account holders. We are constantly researching and adding new products to our offering so come back often and check in with us.

Thank you for your business in 2018! I look forward to growing with you in 2019 and beyond.

Best regards,

Andy

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Quick Tips

- How to Find Tracking quickly
My Account → Account Shipments → packing slip → Tracking
- When emailing parts@edmac.com make sure to provide the manufacturer, model, serial number, and description of part you need so the Edmac team can get what you need more efficiently. Response time will greatly reduced if you can provide the part number.
- Remember that you can go on the website and get all the order information you may need. In "My Account" in the customer connect menu you will find your order details, shipping information, invoices, etc. so check it out and let us know if you have any questions or want to know more about the website.
- Our website makes it easy to compare our aftermarket and OEM parts to pick what works best for you through using our quicksearch function. We also give you the ability to get lead times straight from the website.



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